

Susan J. Kropf

Prior to her retirement in January 2007, Susan J. Kropf served as President and Chief Operating Officer of Avon Products with full profit-and-loss responsibility for all of Avon's worldwide operations including global marketing and supply chain. She was named to this role in January 2001 and was a member of Avon's Board of Directors since January 1998.

Prior to her assignment, as President and Chief Operating Officer, Ms. Kropf served as Executive Vice President and Chief Operating Officer, Avon North America and Global Business Operations. In this role, she was responsible for the company's North American operating business unit, as well as global marketing, R&D, supply chain operations and information technology.

A 35-year veteran of Avon, Ms. Kropf has held key positions in virtually every area of the company, including marketing, research and development, global product development, customer service, manufacturing and others.

From March 1997 to January 1998, she was President, Avon U.S., the company's largest single market, and prior to that she was President, New and Emerging Markets from late 1994 to March 1997. Under her leadership, Russia became the fastest-growing new market entry in Avon's history; Central Europe also grew dramatically. In addition, Ms. Kropf had operating responsibility for China, and she led Avon's entry into South Africa via Avon's acquisition of Justine (Pty) Ltd.

Ms. Kropf serves on the Boards of Coach, Inc. MeadWestvaco Corp., Sherwin Williams Co. and the Wallace Foundation. She is also a member of Cosmetic Executive Women.

In 2005, she was honored by the March of Dimes with the Beautiful Apple award for her dedication to charity. In November 1997, Ms. Kropf was inducted into the YWCA Academy of Women Achievers.

Ms. Kropf holds a B.A. from St. John's University and an M.B.A in Finance from New York University.