

Robert A. Kindler



**Robert A. Kindler**  
Vice Chairman  
Investment Banking Division

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### Investment Banking Division, New York

#### Biography

Robert A. Kindler is Vice Chairman of the Investment Banking Division at Morgan Stanley

#### Education / Affiliations

Rob received a B.A. from Colgate University in 1976 and a J.D. from New York University School of Law in 1980. He is on the Board of Trustees of Colgate University, the Board of Trustees of New York University School of Law, the Board of Directors of March of Dimes (NY Div), and the Board of Directors of the Knight-Bagehot Fellowship Program at Columbia University Graduate School of Journalism

#### Experience

Rob joined Morgan Stanley after having been global head of mergers and acquisitions at JPMorgan for six years. Prior to that Rob was a senior partner at the law firm of Cravath, Swaine & Moore, where he specialized in mergers and acquisitions for over 20 years.

#### List of Notable Transactions

- Lucent: Proposed \$16.8 billion merger with Alcatel
- Nextel: \$42 billion merger with Sprint
- Comcast: \$72 billion successful unsolicited bid for AT&T Broadband
- DreamWorks: \$4 billion spin-off of DreamWorks Animation
- Dunkin' Brands: Sale for \$2.5 billion
- Tommy Hilfiger: Sale to Apax for \$1.6 billion
- CenturyTel: Successful defense against a \$9 billion unsolicited offer by Alltel
- Johnson Controls: \$3.2 billion acquisition of York International
- Keizer International: \$3.8 billion sale to a private equity group
- Cendant: Separation into four companies
- GenCorp: Successful defense against a \$1.3 billion bid by Steel Partners
- Grey Global: \$1.5 billion acquisition by WPP Group
- AMLI Properties: \$2 billion sale to Prime Property Fund
- Summit Properties: \$2 billion acquisition by Camden
- Pechiney: Hostile defense and \$7.1 billion acquisition by Alcan
- A private equity group in the \$7 billion acquisition of the Qwest directories business
- PCCW: \$1.0 billion investment by China Netcom
- Avaya: \$635 million acquisition of Tenovis GmbH
- Citizens Communications in its recapitalization
- Panamerican Beverages: \$3.5 billion acquisition by Coca-Cola Femsa
- Lycos: \$12.5 billion merger with Terra Networks
- Coming: \$850 million sale of its precision lens business to 3M
- Houghton Mifflin: \$2.2 billion acquisition by Vivendi
- Bristol-Myers Squibb: \$6 billion spin-off of its Zimmer surgical products business